

Pier II

Logistics partnership
and national strategy:
A 360° approach

Ο πρωταγωνιστικός ρόλος
των logistics στη σύναψη
στρατηγικών συμμαχιών
στην οικονομία και
στην επιχειρηματικότητα

3 Ιουλίου 2013

Επιχειρηματικές ευκαιρίες και προκλήσεις
συνεργασιών με κέντρο την εμπορική πύλη του
Πειραιά.

Τάσος Βαμβακίδης

P. C. T S.A

ΣΤΑΘΜΟΣ ΕΜΠΟΡΕΥΜΑΤΟΚΙΒΩΤΙΩΝ ΠΕΙΡΑΙΑ Α.Ε

Piraeus Port Piraeus Container Terminal S.A

Geographical Position

- Strategic geographical position at central point of intersection of key sea routes
- without significant deviation from main routes and at minimum cost.

Safe Port

- No Channels , No tides , No typhoons
- Safe Roads for the vessels

Physical characteristics

- Infrastructure development and naturally deep drafts to accommodate the largest modern vessels.
- PCT Pier II, has a natural depth of 14.5 m - 16,5 m, 1487m quay
- Pier III under construction further 600 meters with natural depth 18.5.

Relation to transport systems.

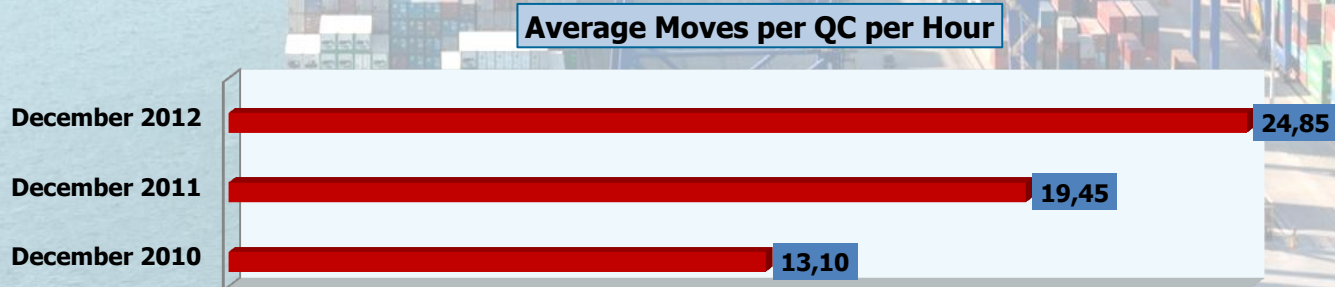
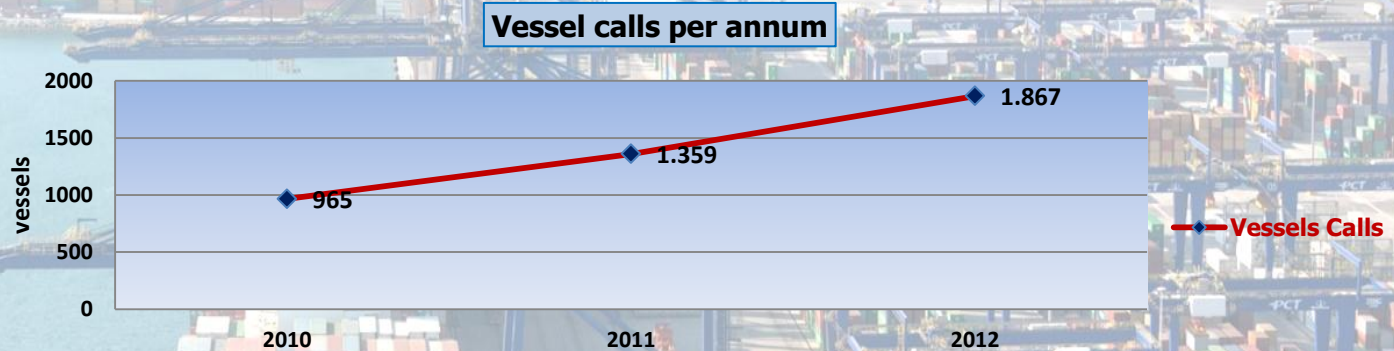
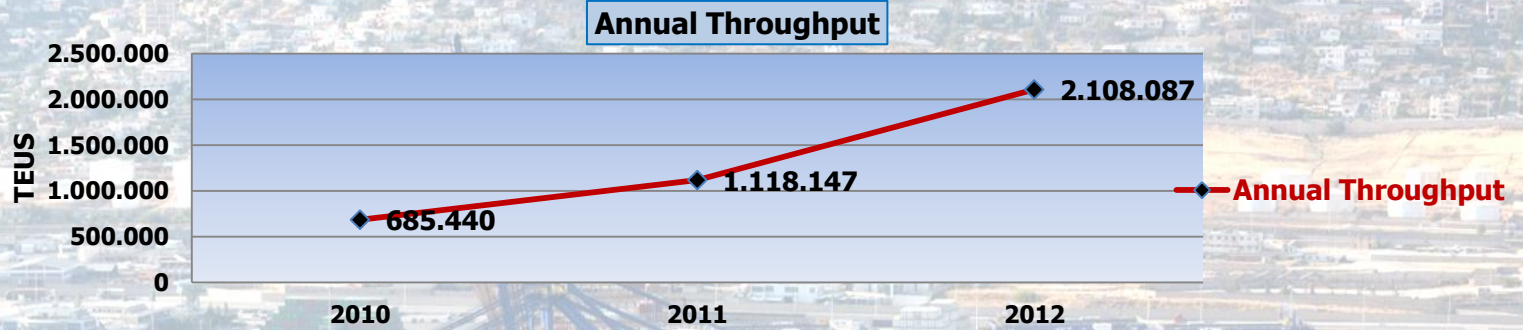
- Major center as gateway to Greece and Balkans countries, and distribution to Europe
- Acceptable road connections
- Intermodal rail facility in PCT Pier II

State-of-the-Art Equipment



	PIER II	PIER III	END 2013 TOTAL
NEW QUAY CRANES	6	5	11
EXISTING QUAY CRANES	12		12
TOTAL	18	5	23
NEW RMG	16	6	22
NEW RTG	12		12
EXISTING SC	58		58
TRACTORS	82		82





Provision of logistics services within PCT for handling, break-bulk, warehousing, freight consolidation, cross-docking facilities, etc.



Piraeus Container Terminal - April 2013

Pier II

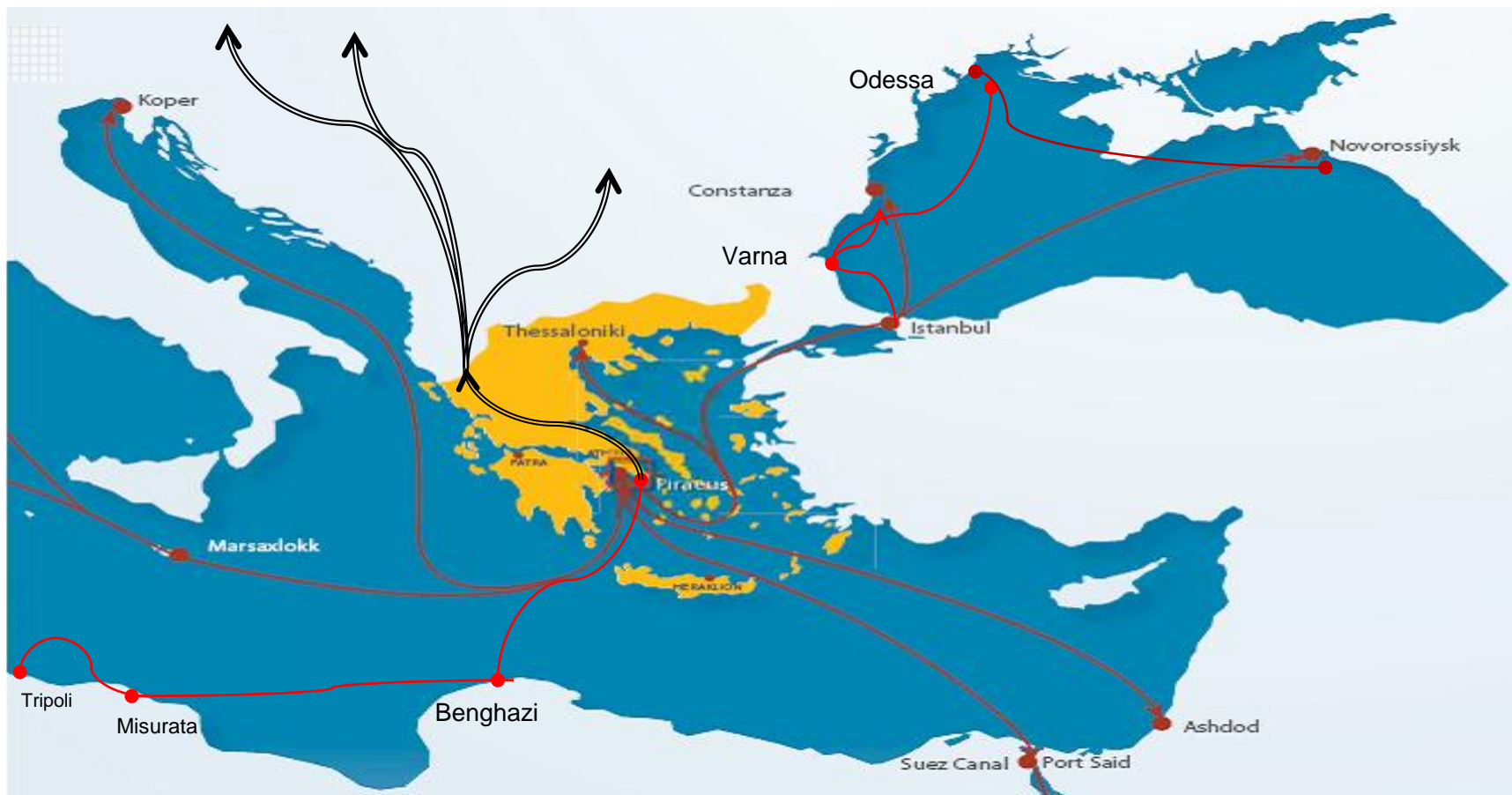


Pier II



Piraeus

SOUTH EAST GATE TO EUROPE



Railway Link with European Rail Network



The Port of Piraeus, linked with the European Rail Network, and based on its facilities - able to handle up to **10 trains per day** - is in a position to offer, reliable transportation of single containers from Piraeus Port to Central and Eastern Europe, reaching:

- Hungary, Austria, Czech Republic, Slovakia in 4-6 days
- Poland, Germany, Ukraine, Russia, in 7-9 days

*80 times smaller carbon footprint than moving by trucks!

PCT, is in a position, depending on clients' needs, to provide also dedicated **BLOCK TRAIN** facilities from Piraeus Port to Central and Eastern Europe, based on annual agreements.

Piraeus Advantages

- **EMEA cargo flow Gateway**
- **Multiple arrivals from China / Far East**
- **Feeder Network to EMEA Ports**
- **Railway Link with European Rail Network**
- **Free Zone (Type I) free of duties during staying**
- **Innovative VAT regime for big companies**
- **Cross-docking in Free Zone Warehouse of PCDC**

Επιχειρηματικές ευκαιρίες και προκλήσεις συνεργασιών με κέντρο την εμπορική πύλη του Πειραιά.

- **LOGISTIC services to Cargoes from to Asia to from Europe**
- **Value Added Services on the cargoes discharged at Piraeus from to Asia countries to from Europe.**
- **Exploring New strategies and methods for expanding local service companies into International service Companies.**